

## **Lifetime Licensing Notes**

**5-10-07**

- **Purpose - Define Lifetime License.**
- **Discussion started a discussion on MVD licensing**
- **Surrendering or Terminating License can be done. If done must start all over.**
- **Purpose of a Lifetime License:**  
**Should be a full package of in depth pre-licensing and CE.**  
**Discussion on bringing up to a Professional level.**
- **Discussion of education.**  
**Suggested a step-up to a Lifetime License.**  
**More “specialty” education for Exchangers, Commercial, New Homes, Resale, etc.**
- **Initial license for 3 years, become a broker.**  
**Lifetime must be an earned license.**  
**Performance in the field is necessary.**
- **How is the ADRE going to monitor the bad licensees? Need to define.**  
**Talked about the “baby attorneys”. Liked a step system.**
- **Discussed large companies who give much education, while small companies do not have training.**
- **How would the consumer could complain.**  
**Discussion of ADRE process.**  
**Onus is on the Industry to police the licensees.**
- **New licensees are not competent when they hit the streets.**  
**California has an 18 month Conditional License. Then go into a specialty.**
- **Discussed people who would speak about being property managers but didn’t think of themselves as real estate licensees. Real estate is complex with several specialties.**
- **Public can go to the DRE and find out about complaints, problems.**  
**Like the Specialty License.**
- **Would licensee have to have more than one license?**

- Thought we already have a lifetime license that requires 4 year paperwork and CE.
- A good idea to remove the paperwork block for good licensees.
- REALTOR® Code of Ethics should be the standard of work licensees do. Have a hard time with the “Lifetime” label.
- Lay person thinks that “Lifetime” means forever.
- One licensee attended this meeting because she thought there would be problems with a Lifetime License.
- Many people are asking where the idea for a Lifetime License came from?
- Described the process as it is now except the DRE removes the administrative bumps.
- Asked public member if she understood what the letters after a REALTOR® name meant. She did not have any idea. Explained that the letters after the name indicated more education. No letters usually indicate less education.
- Not all licensees are REALTORS®.
- Discussed the Critical Thinking aspect of the workgroup and dispensing with “the box”.
- Go home, take out a blank sheet of paper, think about how you would make a real estate license...
- Do not be afraid to drop “Lifetime”.
- Talked about the good part of defining a license. ADRE is moving away from the license.
- Doctors belong to a Board for Insurance purposes...specializations, etc.
- When a salesperson gets into trouble then the Broker also gets into trouble.
- ADRE is working to have the Broker supervise and the Department focus on licensees who are breaking laws.